



**Englewood Area Board of Realtors®
Monthly Sales Trend Indicator
2011**

Sales by Price Range - Single Family Homes & Villas

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	14	12	11	13	5	8	8	9	14	10	6	11	121	11.11%	9.65%
\$50,000 - 59,999	5	3	8	6	4	5	5	7	3	11	1	6	64	6.06%	5.10%
\$60,000 - 69,999	4	3	13	8	10	7	8	8	4	9	6	4	84	4.04%	6.70%
\$70,000 - 79,999	4	7	8	4	4	5	10	3	5	7	6	4	67	4.04%	5.34%
\$80,000 - 89,999	8	10	5	8	6	2	4	8	6	7	6	5	75	5.05%	5.98%
\$90,000 - 99,999	4	2	4	6	3	3	4	5	7	7	4	1	50	1.01%	3.99%
\$100,000 - 119,999	10	9	11	14	14	11	6	10	8	7	9	6	115	6.06%	9.17%
\$120,000 - 139,999	7	7	9	7	22	10	7	10	10	10	12	22	133	22.22%	10.61%
\$140,000 - 159,999	5	8	12	14	8	7	6	10	6	8	11	6	101	6.06%	8.05%
\$160,000 - 179,999	1	6	9	7	4	11	4	6	5	12	5	5	75	5.05%	5.98%
\$180,000 - 199,999	1	5	8	10	2	6	3	8	3	2	4	3	55	3.03%	4.39%
\$200,000 - 249,999	8	10	22	10	15	12	5	4	6	11	14	13	130	13.13%	10.37%
\$250,000 - 299,999	6	5	3	8	8	9	7	6	6	0	2	3	63	3.03%	5.02%
\$300,000 - 349,999	2	1	2	4	5	3	1	1	3	1	1	4	28	4.04%	2.23%
\$350,000 - 399,999	2	2	3	1	4	0	1	0	0	1	2	1	17	1.01%	1.36%
\$400,000 - 499,999	0	4	1	4	4	0	0	1	0	1	0	1	16	1.01%	1.28%
\$500,000 - 599,999	0	1	2	0	0	0	0	1	0	1	2	1	8	1.01%	0.64%
\$600,000 - 699,999	0	1	2	3	0	0	3	2	1	0	0	0	12	0.00%	0.96%
\$700,000 - 799,999	0	2	0	1	1	0	0	1	2	0	2	1	10	1.01%	0.80%
\$800,000 - 899,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	1	0	1	1	0	0	0	0	0	3	0.00%	0.24%
\$1,000,000 - and over	1	0	3	3	3	3	2	3	4	2	1	2	27	2.02%	2.15%
Current Year	82	98	136	132	122	103	85	103	93	107	94	99	1,254		
Previous Year	80	99	105	105	118	121	72	67	82	66	75	105	1,095		
Change from last month		19.51%	38.78%	-2.94%	-7.58%	-15.57%	-17.48%	21.18%	-9.71%	15.05%	-12.15%	5.32%			
Change from last year	2.50%	-1.01%	29.52%	25.71%	3.39%	-14.88%	18.06%	53.73%	13.41%	62.12%	25.33%	-5.71%			
Current YTD	82	180	316	448	570	673	758	861	954	1,061	1,155	1,254			
Previous YTD	80	179	284	389	507	628	700	767	849	915	990	1,095			
% Change YTD	2.50%	0.56%	11.27%	15.17%	12.43%	7.17%	8.29%	12.26%	12.37%	15.96%	16.67%	14.52%			



Englewood Area Board of Realtors® Monthly Sales Trend Indicator 2011

Sales by Price Range - Condominiums, Townhouses and Co-Op

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	0	1	1	3	3	2	1	2	3	0	2	2	20	9.09%	7.97%
\$50,000 - 59,999	3	0	1	1	0	1	0	0	0	1	0	0	7	0.00%	2.79%
\$60,000 - 69,999	0	0	1	2	3	2	0	0	3	1	2	1	15	4.55%	5.98%
\$70,000 - 79,999	2	0	5	3	2	1	1	2	1	0	0	2	19	9.09%	7.57%
\$80,000 - 89,999	1	1	2	0	3	2	2	1	0	1	0	1	14	4.55%	5.58%
\$90,000 - 99,999	1	2	1	3	0	0	2	0	1	3	3	2	18	9.09%	7.17%
\$100,000 - 119,999	3	3	3	3	0	2	2	1	0	2	2	1	22	4.55%	8.76%
\$120,000 - 139,999	0	0	5	2	3	1	2	1	0	0	0	3	17	13.64%	6.77%
\$140,000 - 159,999	2	6	5	0	1	1	0	1	0	0	3	1	20	4.55%	7.97%
\$160,000 - 179,999	0	0	0	0	0	1	2	0	0	0	0	0	3	0.00%	1.20%
\$180,000 - 199,999	0	0	0	1	0	0	0	0	1	0	0	0	2	0.00%	0.80%
\$200,000 - 249,999	1	3	2	4	2	2	0	1	2	0	0	1	18	4.55%	7.17%
\$250,000 - 299,999	0	0	2	1	2	2	1	0	1	0	0	1	10	4.55%	3.98%
\$300,000 - 349,999	2	2	0	3	3	2	0	2	0	0	0	3	17	13.64%	6.77%
\$350,000 - 399,999	0	0	1	1	0	3	0	1	1	1	0	1	9	4.55%	3.59%
\$400,000 - 499,999	0	0	2	1	3	1	1	0	0	2	3	2	15	9.09%	5.98%
\$500,000 - 599,999	0	0	1	1	1	1	0	0	0	0	2	1	7	4.55%	2.79%
\$600,000 - 699,999	1	1	3	2	0	2	0	1	0	0	0	0	10	0.00%	3.98%
\$700,000 - 799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	0.40%
\$900,000 - 999,999	0	0	0	0	0	1	0	0	0	0	0	0	1	0.00%	0.40%
\$1,000,000 - and over	0	0	1	1	2	1	1	0	0	0	0	0	6	0.00%	2.39%
Current Year	16	19	36	32	29	28	15	13	13	11	17	22	251		
Previous Year	17	23	43	32	22	10	12	15	14	13	8	34	243		
Change from last month		18.75%	89.47%	-11.11%	-9.38%	-3.45%	-46.43%	-13.33%	0.00%	-15.38%	54.55%	29.41%			
Change from last year	-5.88%	-17.39%	-16.28%	0.00%	31.82%	180.00%	25.00%	-13.33%	-7.14%	-15.38%	112.50%	-35.29%			
Current YTD	16	35	71	103	132	160	175	188	201	212	229	251			
Previous YTD	17	40	83	115	137	147	159	174	188	201	209	243			
% Change YTD	-5.88%	-12.50%	-14.46%	-10.43%	-3.65%	8.84%	10.06%	8.05%	6.91%	5.47%	9.57%	3.29%			



Englewood Area Board of Realtors®
Monthly Sales Trend Indicator
2011
Sales by Price Range - Overall

Price Range	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
\$1 - 49,999	18	19	22	25	11	16	13	12	21	18	10	15	200	11.54%	12.03%
\$50,000 - 59,999	10	7	11	7	6	11	8	9	3	13	1	8	94	6.15%	5.66%
\$60,000 - 69,999	6	4	16	13	17	11	9	8	8	12	10	6	120	4.62%	7.22%
\$70,000 - 79,999	7	10	16	13	9	8	11	7	8	7	7	7	110	5.38%	6.62%
\$80,000 - 89,999	11	14	10	8	10	4	6	9	6	11	6	6	101	4.62%	6.08%
\$90,000 - 99,999	5	5	6	12	4	3	7	5	8	10	7	4	76	3.08%	4.57%
\$100,000 - 119,999	13	14	15	17	14	13	8	11	8	10	12	8	143	6.15%	8.60%
\$120,000 - 139,999	7	8	14	9	25	12	9	11	10	10	12	26	153	20.00%	9.21%
\$140,000 - 159,999	7	14	17	14	9	8	6	11	6	8	14	7	121	5.38%	7.28%
\$160,000 - 179,999	1	6	9	7	4	12	6	6	5	12	5	5	78	3.85%	4.69%
\$180,000 - 199,999	1	5	8	11	2	6	3	8	4	2	4	3	57	2.31%	3.43%
\$200,000 - 249,999	9	13	24	14	17	15	5	5	8	11	14	14	149	10.77%	8.97%
\$250,000 - 299,999	6	5	5	9	10	11	8	6	7	0	2	4	73	3.08%	4.39%
\$300,000 - 349,999	4	3	2	7	8	5	1	3	3	1	1	7	45	5.38%	2.71%
\$350,000 - 399,999	2	2	4	2	4	3	1	1	1	2	2	2	26	1.54%	1.56%
\$400,000 - 499,999	0	4	3	5	7	1	1	1	0	3	3	3	31	2.31%	1.87%
\$500,000 - 599,999	0	1	3	1	1	1	0	1	0	1	4	2	15	1.54%	0.90%
\$600,000 - 699,999	1	2	5	5	0	2	3	3	1	0	0	0	22	0.00%	1.32%
\$700,000 - 799,999	0	2	0	1	1	0	0	1	2	0	2	1	10	0.77%	0.60%
\$800,000 - 899,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	0.06%
\$900,000 - 999,999	0	0	0	1	0	2	1	0	0	0	0	0	4	0.00%	0.24%
\$1,000,000 - and over	1	0	4	4	5	4	3	3	4	2	1	2	33	1.54%	1.99%
Current Year	109	138	194	185	165	148	109	121	113	133	117	130	1,662		
Previous Year	107	136	166	150	153	141	91	87	102	85	93	154	1,465		
Change from last month		26.61%	40.58%	-4.64%	-10.81%	-10.30%	-26.35%	11.01%	-6.61%	17.70%	-12.03%	11.11%			
Change from last year		1.47%	16.87%	23.33%	7.84%	4.96%	19.78%	39.08%	10.78%	56.47%	25.81%	-15.58%			
Current YTD	109	247	441	626	791	939	1,048	1,169	1,282	1,415	1,532	1,662			
Previous YTD	107	243	409	559	712	853	944	1,031	1,133	1,218	1,311	1,465			
% Change YTD	1.87%	1.65%	7.82%	11.99%	11.10%	10.08%	11.02%	13.39%	13.15%	16.17%	16.86%	13.45%			



Englewood Area Board of Realtors®
Monthly Sales Trend Indicator
2011
Sales by Bedroom Count

Bedrooms	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
1	4	6	4	6	7	6	2	2	3	3	3	1	47	0.77%	2.83%
2	47	63	85	83	58	61	39	41	49	37	34	54	651	41.54%	39.17%
3	49	55	92	87	80	71	58	67	50	80	72	64	825	49.23%	49.64%
4	9	13	10	9	16	8	10	11	8	10	7	11	122	8.46%	7.34%
5	0	1	2	0	4	2	0	0	2	3	1	0	15	0.00%	0.90%
6+	0	0	1	0	0	0	0	0	1	0	0	0	2	0.00%	0.12%
Total	109	138	194	185	165	148	109	121	113	133	117	130	1,662	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
1	8	15	15	20	13	14	9	17	13	9	6	9	148	6.92%	8.90%
2	91	109	156	152	123	118	90	91	87	112	102	105	1,336	80.77%	80.39%
3	10	13	22	12	24	14	8	12	9	9	7	14	154	10.77%	9.27%
4	0	1	0	1	5	2	1	1	2	3	2	1	19	0.77%	1.14%
5	0	0	1	0	0	0	1	0	1	0	0	1	4	0.77%	0.24%
6+	0	0	0	0	0	0	0	0	1	0	0	0	1	0.00%	0.06%
Total	109	138	194	185	165	148	109	121	113	133	117	130	1,662	100.00%	100.00%



Englewood Area Board of Realtors®
Monthly Sales Trend Indicator
2011
Sales by Housing Style

Style	Jan-11	Feb-11	Mar-11	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	YTD Total	Curr Month	YTD
Single Family Home	77	94	128	123	116	98	82	99	90	104	89	94	1,194	72.31%	71.84%
Condominium	13	18	33	30	27	26	14	13	12	8	16	22	232	16.92%	13.96%
Manufactured/Mobile H	11	21	22	21	13	17	9	5	7	14	5	9	154	6.92%	9.27%
Villa	5	4	8	9	6	5	3	4	3	3	5	5	60	3.85%	3.61%
Townhouse	3	1	3	0	2	2	1	0	1	3	1	0	17	0.00%	1.02%
Half Duplex	0	0	0	0	1	0	0	0	0	1	1	0	3	0.00%	0.18%
Co-Op	0	0	0	2	0	0	0	0	0	0	0	0	2	0.00%	0.12%
Total	109	138	194	185	165	148	109	121	113	133	117	130	1,662	100.00%	100.00%



Englewood Area Board of Realtors®

Multiple Listing One Month Sales and Inventory Report - December 1 to December 31, 2011

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	15	11.54%	40,783	35,733	88.00%	179	65	4.3
\$50,000 - 59,999	8	6.15%	59,562	54,494	91.00%	193	35	4.4
\$60,000 - 69,999	6	4.62%	68,967	64,550	94.00%	91	45	7.5
\$70,000 - 79,999	7	5.38%	79,729	74,497	93.00%	80	51	7.3
\$80,000 - 89,999	6	4.62%	86,533	82,500	95.00%	28	66	11.0
\$90,000 - 99,999	4	3.08%	101,938	93,188	91.00%	121	51	12.8
\$100,000 - 119,999	8	6.15%	116,975	112,288	96.00%	264	72	9.0
\$120,000 - 139,999	26	20.00%	136,219	127,010	93.00%	106	92	3.5
\$140,000 - 159,999	7	5.38%	163,471	145,214	89.00%	66	90	12.9
\$160,000 - 179,999	5	3.85%	178,160	168,200	94.00%	156	76	15.2
\$180,000 - 199,999	3	2.31%	184,100	189,467	103.00%	269	95	31.7
\$200,000 - 249,999	14	10.77%	242,307	224,171	93.00%	137	140	10.0
\$250,000 - 299,999	4	3.08%	306,175	273,750	89.00%	82	124	31.0
\$300,000 - 349,999	7	5.38%	338,429	317,129	94.00%	220	86	12.3
\$350,000 - 399,999	2	1.54%	434,900	392,500	90.00%	46	88	44.0
\$400,000 - 499,999	3	2.31%	483,330	461,000	95.00%	80	85	28.3
\$500,000 - 599,999	2	1.54%	610,000	517,500	85.00%	491	46	23.0
\$600,000 - 699,999	0	0.00%	0	0	0.00%		35	
\$700,000 - 799,999	1	0.77%	749,000	725,000	97.00%	21	33	33.0
\$800,000 - 899,999	0	0.00%	0	0	0.00%		29	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		19	
\$1,000,000 - and over	2	1.54%	2,497,500	1,850,000	74.00%	227	125	62.5
Totals	130	100.00%	202,475	180,433	89.00%	142	1,548	11.9

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Englewood Area Board of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to December 31, 2011

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	200	12.03%	39,551	34,789	88.00%	131	65	3.9
\$50,000 - 59,999	94	5.66%	60,881	55,100	91.00%	183	35	4.5
\$60,000 - 69,999	120	7.22%	69,356	64,213	93.00%	156	45	4.5
\$70,000 - 79,999	110	6.62%	81,772	74,556	91.00%	160	51	5.6
\$80,000 - 89,999	101	6.08%	89,391	83,989	94.00%	144	66	7.8
\$90,000 - 99,999	76	4.57%	101,643	93,927	92.00%	132	51	8.1
\$100,000 - 119,999	143	8.60%	117,857	109,921	93.00%	143	72	6.0
\$120,000 - 139,999	153	9.21%	137,159	127,585	93.00%	106	92	7.2
\$140,000 - 159,999	121	7.28%	159,338	148,598	93.00%	132	90	8.9
\$160,000 - 179,999	78	4.69%	181,933	168,519	93.00%	186	76	11.7
\$180,000 - 199,999	57	3.43%	199,565	187,944	94.00%	146	95	20.0
\$200,000 - 249,999	149	8.97%	242,344	222,520	92.00%	197	140	11.3
\$250,000 - 299,999	73	4.39%	292,022	267,077	91.00%	222	124	20.4
\$300,000 - 349,999	45	2.71%	346,189	318,653	92.00%	208	86	22.9
\$350,000 - 399,999	26	1.56%	409,754	367,377	90.00%	276	88	40.6
\$400,000 - 499,999	31	1.87%	473,054	440,479	93.00%	230	85	32.9
\$500,000 - 599,999	15	0.90%	634,453	525,767	83.00%	320	46	36.8
\$600,000 - 699,999	22	1.32%	719,769	640,991	89.00%	269	35	19.1
\$700,000 - 799,999	10	0.60%	828,990	741,725	89.00%	266	33	39.6
\$800,000 - 899,999	1	0.06%	865,000	867,500	100.00%	5	29	348.0
\$900,000 - 999,999	4	0.24%	1,078,750	941,250	87.00%	216	19	57.0
\$1,000,000 - and over	33	1.99%	2,177,333	1,904,773	87.00%	313	125	45.5
Totals	1,662	100.00%	204,203	185,220	91.00%	165	1,548	11.2

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

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Englewood Area Board of Realtors®
Four Year Sales and Inventory History 2007 - 2011
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-JAN-08	80	242,375	220,585	91%	157	2,735	34.2
01-FEB-08	93	256,243	230,165	90%	175	2,725	29.3
01-MAR-08	130	254,689	232,882	91%	188	2,619	20.1
01-APR-08	114	308,802	284,292	92%	169	2,459	21.6
01-MAY-08	126	280,729	252,882	90%	159	2,195	17.4
01-JUN-08	90	297,213	266,063	90%	174	2,077	23.1
01-JUL-08	84	299,153	266,376	89%	154	2,039	24.3
01-AUG-08	83	345,446	285,176	83%	141	1,983	23.9
01-SEP-08	76	225,631	201,665	89%	160	2,036	26.8
01-OCT-08	101	199,694	177,275	89%	139	2,089	20.7
01-NOV-08	56	227,697	198,642	87%	150	2,131	38.1
01-DEC-08	102	187,486	166,226	89%	125	2,110	20.7
01-JAN-09	97	179,432	161,148	90%	138	2,166	22.3
01-FEB-09	99	182,005	161,509	89%	204	2,139	21.6
01-MAR-09	157	218,232	190,337	87%	161	2,115	13.5
01-APR-09	160	182,962	164,816	90%	159	2,041	12.8
01-MAY-09	153	224,122	199,236	89%	193	1,931	12.6
01-JUN-09	125	229,612	201,063	88%	184	1,863	14.9
01-JUL-09	132	208,630	187,141	90%	158	1,809	13.7
01-AUG-09	106	181,112	164,236	91%	152	1,757	16.6
01-SEP-09	95	217,761	188,536	87%	168	1,713	18.0
01-OCT-09	107	180,838	165,612	92%	142	1,762	16.5
01-NOV-09	109	167,155	150,580	90%	149	1,824	16.7
01-DEC-09	135	183,960	165,529	90%	154	1,839	13.6
01-JAN-10	107	233,743	206,550	88%	147	1,865	17.4
01-FEB-10	136	227,119	205,664	91%	157	1,877	13.8
01-MAR-10	166	213,764	198,370	93%	150	1,847	11.1
01-APR-10	150	203,877	184,044	90%	175	1,824	12.2
01-MAY-10	153	205,713	186,248	91%	148	1,840	12.0
01-JUN-10	141	224,756	199,927	89%	146	1,840	13.0
01-JUL-10	91	178,267	166,776	94%	130	1,807	19.9
01-AUG-10	87	170,979	158,851	93%	131	1,822	20.9
01-SEP-10	102	151,746	140,149	92%	128	1,877	18.4
01-OCT-10	85	156,859	143,393	91%	123	1,937	22.8
01-NOV-10	93	174,346	159,697	92%	136	1,996	21.5
01-DEC-10	154	166,876	155,442	93%	132	1,958	12.7
01-JAN-11	109	145,505	132,745	91%	161	1,965	18.0
01-FEB-11	138	166,116	152,969	92%	171	1,910	13.8
01-MAR-11	194	207,780	187,021	90%	166	1,821	9.4
01-APR-11	185	204,000	187,867	92%	144	1,782	9.6
01-MAY-11	165	215,394	195,259	91%	182	1,693	10.3
01-JUN-11	148	228,247	206,657	91%	191	1,614	10.9
01-JUL-11	109	231,297	211,914	92%	178	1,569	14.4
01-AUG-11	121	231,454	208,124	90%	158	1,529	12.6
01-SEP-11	113	280,756	250,726	89%	175	1,503	13.3
01-OCT-11	133	146,765	135,929	93%	145	1,523	11.5
01-NOV-11	117	191,863	173,230	90%	165	1,541	13.2
01-DEC-11	130	202,475	180,433	89%	142	1,548	11.9